



STORY

COMPANY
PROFILE



STORM is a superyacht finishing company founded in 2002. We work hand in hand with yachting world leaders in new build construction and refitting.

STORM is a forward-thinking company, with currently two innovative projects under development - new efficient digital tools for management & quality control and a service for improving skills & quality of the working environment.

This is why our brand is about both using our vast past experiences to repeat positive results, whilst constantly seeking new, better and more efficient working methods. It's why we say that **our best is next.**

ABOUT

COMPANY STRUCTURE

COMPANY OWNERS

David Fryer
Malcolm Kerr

CHIEF PRODUCTION OFFICER

Claudio Mazzuoli

CHIEF FINANCIAL OFFICER

Diego Russo

REFIT MANAGER

Matteo Gabbriellini

PRODUCTION MANAGERS

Paul Hobbs
Simon Bates
Paul Cropper

FINANCIAL DIRECTOR

Gianna Carretta

PROJECT MANAGERS

Tommaso Ricci
Francesco Sassano
Alessia Minozzi
Marco Tricarico
Giulio Talamo
Cristiano Lodovichi
Nino Bardi

BOAT MANAGERS

Peddy Kim Castillo
Giulio Bongiani
Zafar Patwary
Achilles Candelaria
Vittorio Diamante
Angelo Fiaccabrino
Joseph Estrada
Jalil Abouyassine

QUALITY CONTROL

Pier Luigi Benedetti
Elisa Roberti

PURCHASING & LOGISTICS

Pierluigi Fiorillo
Michela Passani

HEALTH & SAFETY

Luisa Rugani

HUMAN RESOURCES

Amber Keightley
Allegra Giannini

COMPANY ETHICS

1

Continuous innovation

Innovation means new and more efficient processes that promote high-quality, on budget and on time.

2

Total transparency

Thanks to the sharing of our quality control and progress reports, our clients are permanently up to date regarding the status of the project.

3

Peace of mind

Quality comes from passion and, since we are passionate about our work, we strive to create a serene and tranquil workspace for everyone involved.



WHERE WE WORK

REDSBURG LURSEN	New build & refit
CARRARA NCA/TECNOMAR	New build & refit
TRIESTE LURSEN	Refit
LIVORNO BENETTI	New build
LA SPEZIA SAN LORENZO	New build

OUR SERVICE CENTERS

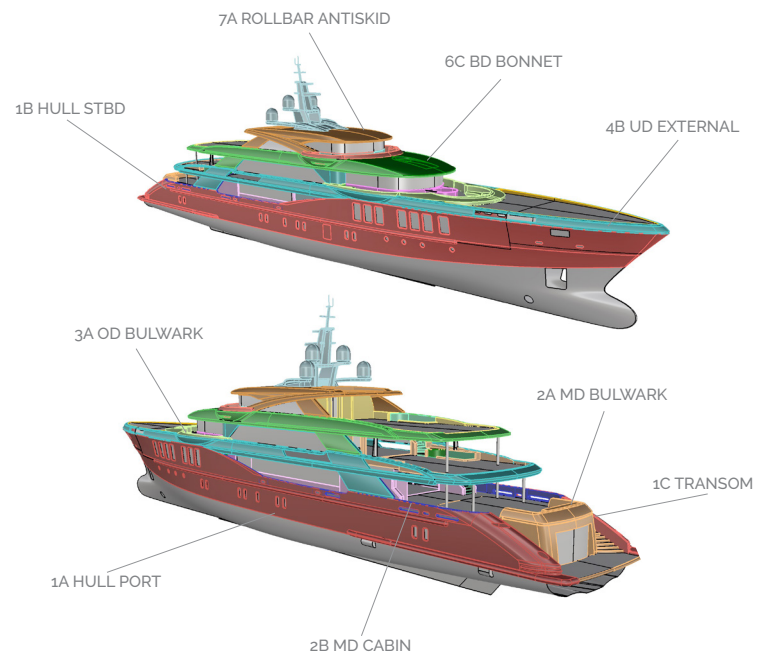
SOUTHAMPTON	Service center
FORT LAUDERDALE	Service center
SANYA	Service center
HONG KONG	Service center
BRISBANE	Service center

NEW BUILD

THE PROCESS

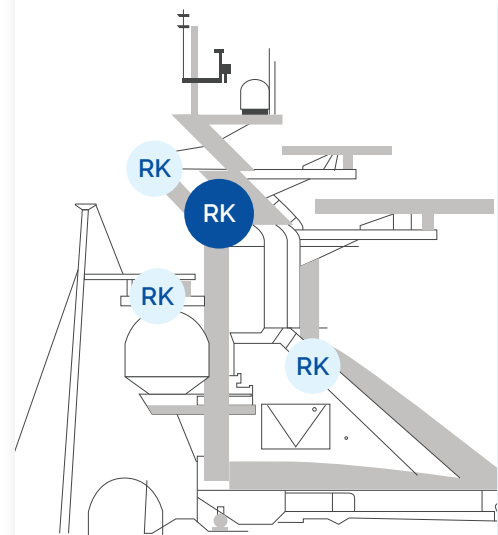


ZONIFICATION & SEQUENCING

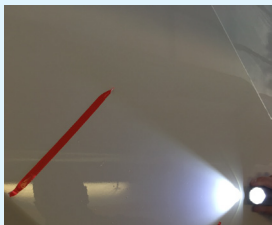


ZONE 7A	ZONE 5A/B	ZONE 4B/6A	ZONE 4A/C/D	ZONE 3B
saldatura raddoppi per supporti antenne	saldatura raddoppi per supporti antenne	saldatura cassette tergicristalli	saldatura tarozzi corrimano	saldatura piatto/ battuta cielino
taglio e saldatura recessi portelli/lame	taglio e saldatura recessi portelli/lame	saldatura raddoppio vetri	saldatura quadrelli porte frangivento	completamento attività a caldo piscina
taglio luci su albero	saldatura tarozzi corrimano	tagli luci a soffitto (se presenti)	saldatura recesso salvagente anul.	saldatura raddoppio vetri
taglio e saldatura recesso alloggi.	saldatura recessi fanali di via	taglio di porte e portelli	saldatura piatto/ battuta cielino	saldatura luci a soffitto (se presenti)

CONTROL & REPORTING



TOPCOAT ACCEPTANCE
REMARK



Accettazione Topcoat / Acceptance Topcoat
CRL 027

Appaltatore	Karo
Documentazione disegno	20/09/2018
Disegno sistema / colore	colori mara glass AC Aurora white
Batch n. top coat	BA 4571711A
Batch n. rivestimento	BA 2188782 A

Area	Low	DP	Yes
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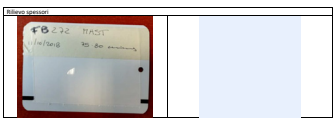
Tutti i remark (in B.E.) nel disegno sono riportati e verificati con ANTE BOLCA in data 12/09/2018



In rosso le aree da rivestire - in blu le zone da ripristinare RK - in verde i difetti trascurabili

Assistenti	Nota di Remark
A Glass	
B Color difference	
C Orange peel	
D Waxiness	
E Soap	Alcune catature nei punti segnati sul disegno (RK Blu)
F Dirt retention	Inclusioni di polvere nei punti segnati sul disegno (RK Blu)
G Overcure	
H Sanding marks	
I Blistering	
L Watermarks	
M Polishing marks	
N Blistering	
O Porosity	
P Heavy appearance of film	
Q Filiform Corrosion	
R Dents, Damage	Difetti di stuccatura nei punti segnati sul disegno (RK Blu)
S Bottom paint through	
T Anti-suction marks	

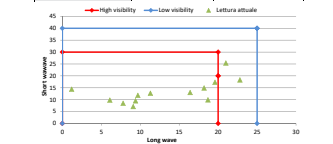
Accettazione Topcoat / Acceptance Topcoat
CRL 027



DIAGNOSI PEEL - Area	Visibilità	% Letture S.B.	% Letture a.	% Letture u.	Conformità
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Mast	Low	0%	100,00%	13	Conferma
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Visibilità	High visibility		Low visibility	
	LW	SW	LW	SW
Area SW	0	0	0	0
Verice	20	30	25	40
Area LW	20	20	25	40
Area LW	20	0	25	0



WORK PROGRESS STATUS

1

Each zone and each activity is given a % **weight** on the project

2

Progress is controlled for **each zone** and for **each activity**

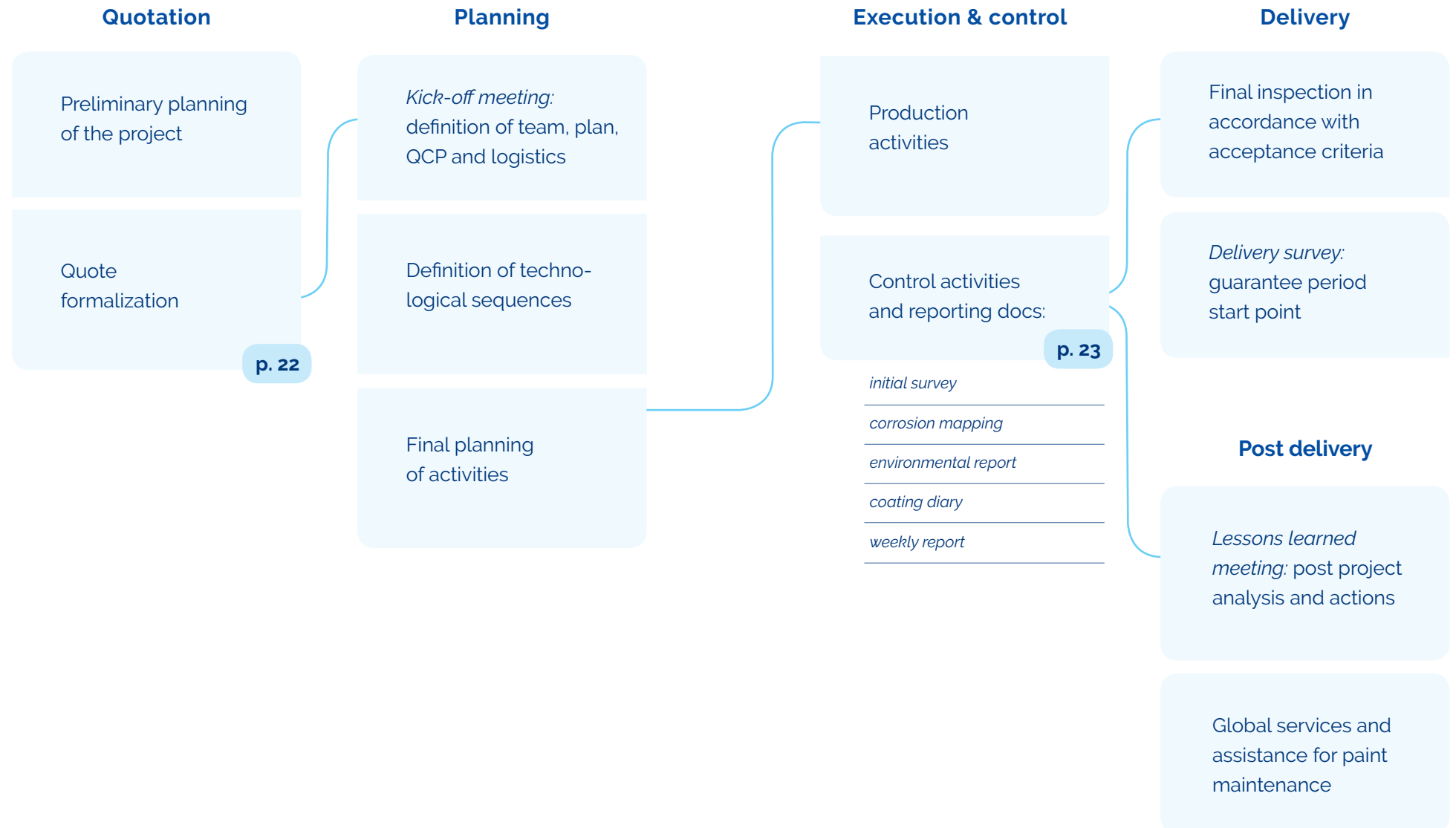
3

On the bottom-right the monthly % **WIP** is used to calculate the **stage payment**

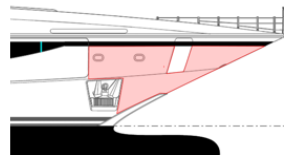
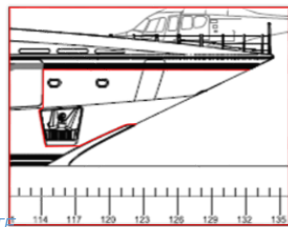
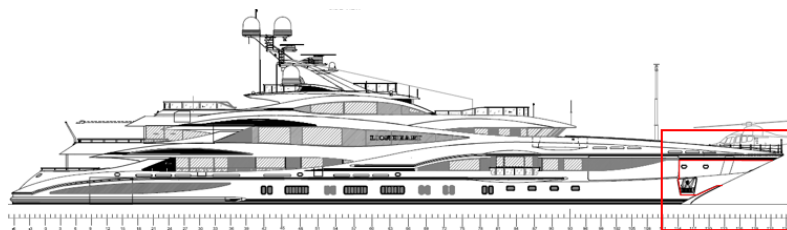
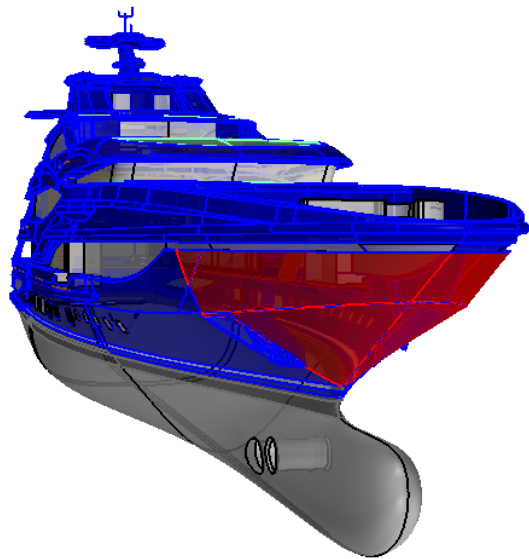
SVR	SUNDECK 28,49%	BRIDGEDECK 33,23%	DECK 10,00%	COMPL. ACTIVITY
PRIMER 2,35%	100%	100%	100%	2,35%
FILLER 39,05%	100%	100%	100%	35,5%
FINISHING FILLER 10,50%	100%	100%	100%	8,0%
HIGHBUILD 7,20%	100%	100%	100%	6,7%
UNDERCOAT 8,20%	100%	100%	100%	6,2%
SHOWCOAT 10,50 %	90%	80%	100%	5,10%
TOPCOAT 11,70%	0%	0%	100%	2,7%
COMPL. ZONES	25,60%	27%	100%	% WIP

REFIT

THE PROCESS



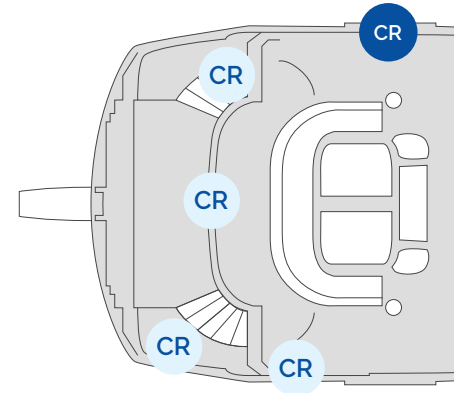
QUOTATION



Surface 92sqm
Filler removal
Full cycle 'till topcoat

REPORTING

CORROSION MAPPING CORROSION



RIMA 8 - 1

N. 35 - Corrosion

Elenco	Stato
Creata	Aperto
05/12/2018 alle 17:17	Tipo
elisa.roberti@stormyachts.eu	Problema
Posizione	Assegnatari
Hull STBD	

Foglio

1

Descrizione
Stem forward of the right.

Foto



1 Markup attività
Scattata il 12/12/2018 alle 14:50
Agente effettuato da Elisa Roberti



1 Markup attività
Scattata il 12/12/2018 alle 14:50
Agente effettuato da Elisa Roberti

Preparato da Elisa Roberti
elisa.roberti@stormyachts.eu
in data mercoledì 9 gennaio 2019 alle 09:24

8

www.giangrid.com

RIMA 8 - 1

N. 37 - Corrosion

Elenco	Stato
Creata	Aperto
05/12/2018 alle 13:53	Tipo
elisa.roberti@stormyachts.eu	Problema
Posizione	Assegnatari
MD Bulwark STBD	

Foglio

1

Descrizione
Handrail and lower part of Bulwark

Foto



1 Markup attività
Scattata il 12/12/2018 alle 13:53
Agente effettuato da Elisa Roberti



1 Markup attività
Scattata il 12/12/2018 alle 13:53
Agente effettuato da Elisa Roberti

Preparato da Elisa Roberti
elisa.roberti@stormyachts.eu
in data mercoledì 9 gennaio 2019 alle 09:24

8

www.giangrid.com

REFERENCES

M/Y LIONHEART

"Storm were **highly organised, dynamic** in their reactivity and managed to provide us with a **high standard** topcoat finish."

- CAPTAIN THOMAS JONES



MY Lionheart
Port Hercule
Monaco

1st July 2018

To Whom It May Concern:

Storm/Kano, the yacht painters, were the in-house paint teams in the Benetti Shipyard, Livorno for the complete fairing and topcoat application of the 90m new build, motor yacht Lionheart.

From the start of the project, the owner's team (including our Marine Coatings Consultant) and Storm/Kano worked in close collaboration. Throughout the build, right up to delivery and beyond, we maintained a friendly but professional relationship.

We found that despite the numerous and often unavoidable hurdles that occur during a new build, Storm/Kano were highly organised, dynamic in their reactivity and managed to provide us with a high standard topcoat finish. Reshoots and repairs were few and now, two seasons gloss levels remain high and areas of print-through remain very low.

We do expect to have some areas of the yacht resprayed under warranty but these areas are more to do with the build process than shortfalls in Storm/Kano's application.

Given this, I remain very happy that Storm/Kano were the paint applicators for Lionheart and would use them for future paint projects without hesitation. They have proven to be efficient, organised and with sufficient man-power to manage the mega-yacht sector of the paint application industry.

If you wish to contact me for further information, I am happy to be reached on captain@lionheart.co.uk

Thomas Jones
Captain
MY Lionheart



M/Y SEANNA

“Storm have always provided **competitive, full and fair quotes** for the jobs done. Their **management approach is very open** and they are always focused on finding a fair and reasonable solution for all parties.”

- MASTER **STEWART MAIN**

§
S E A N N A

17th June 2018

Reference: Storm Yachts

To whom it may concern,

Over the last 7 or so years from build through until now we have used the services of Storm Yachts to complete all major paintworks for the 65m motor yacht Seanna. Storm were the build paint contractor at Benetti shipyard, Livorno and completed the job very well under some difficult conditions.

In 2015 we worked with Storm to fully repaint the yacht when she was around 5 years old and were very happy with the results. We have found over the years that their work has resulted in very little corrosion around the yacht and that glass levels have held up well.

As a company Storm have always provided competitive, full and fair quotes for the jobs done. Their management approach is very open and they are always focused on finding a fair and reasonable solution for all parties. When anything was never not up to standard they were the first to say it would need a re-shoot.

Storms workforce were pleasant, hard working and well skilled at the job.

Should you require any further comment then please feel free to contact me.

Kind regards,

Stewart Main
Master
captain@myseanna.com
+1 469 655 55 31

Skycat Ltd.
Jubilee Buildings
Victoria Street
Douglas
Isle Of Man
IM1 2SH

MY Seanna – IMO 1011501 – O.N 742864

M/Y SILVER ANGEL

"I would definitely recommend Storm
for any fairing or painting job whether it
be a new build or refit."

- CAPTAIN JON VISSER

19th June 2018

Reference: Storm

To Whom It May Concern:

I have worked with Storm for over 10 years, first as a build captain for the 65m Benetti MY Silver Angel and subsequently, the full repaint 5 years later.

They have at all times demonstrated top class professionalism and delivered an excellent product in a challenging environment. The standard of the fairing and painting they produce is as good as any in the industry.

The Storm team are hard working, well presented and at all times courteous.

I am currently in negotiations with Storm for the full repaint of my current yacht MY Sea Pearl, scheduled for the winter 2019/2020.

I have no hesitation in recommending Storm for any fairing or painting job whether it be a new build or refit.

If you require any further information, I am available for further comment.

Best regards,



Jon Visser
Captain – MY Sea Pearl
captain@my-sea-pearl.com

PORTFOLIO

ONGOING PROJECTS

NEW BUILD

Project FB272	107m
Project FB277 (M/Y Lana)	107m
Project C584	75m
Project C590	75m
Project FB273	72m
Project FB274	65m
Project FB270	65m
Project 13800	54m
Project FB704	50m
M/Y Diamond 145	44m
Project SLA044/137	44m
Project SLA044/135	44m
Project SLA044/133	44m

ONGOING PROJECTS

REFIT

M/Y Lionheart	90m
S/Y M5	78m
M/Y Spectre	69m
M/Y Invictus	66m
M/Y Seasense	65m
M/Y Sokar	64m
M/Y ***	62m
M/Y ***	58m
M/Y Were Dreams	52m
S/Y Zefira	50m
M/Y Spyke	33m

PREVIOUS WORKS

M/Y IJE	108m
M/Y Madame Gu - SVR	99m
M/Y Metis	65m
M/Y Entourage	50m
S/Y Inmocean	41m
M/Y Rima - HULL	49m
M/Y Scorpion - HULL	46m
S/Y Heureka	45m
M/Y Vector	57m
M/Y Spectre	69m
M/Y Vive la vie	60m
M/Y Carinthia VII	97m
S/Y Burrasca	56m
M/Y Auspicious	50m
M/Y Hampshire	57m
M/Y Seasense	65m

S/Y Diabliesse	27m
S/Y Vivid	27m
Project 95RPH/21	29m
Project 95RPH/20	29m
M/Y Genesis II	60m
M/Y Lionheart	90m
M/Y Illusion V	60m
M/Y Atlante	55m
M/Y Obsession	55m
M/Y II.II	65m
M/Y Lady Candy	60m
M/Y Ocean Paradise	54m
M/Y Karianna	54m
M/Y Formosa	54m
M/Y Seanna	64m
M/Y Elysium	54m

M/Y Idol - Hull	60m
M/Y Nataly	64m
M/Y Xanadu	60m
M/Y Nero - Hull	90m
M/Y Adora	59m
M/Y Illusion	50m
M/Y Bistango	60m
M/Y Nato	72m
M/Y Diamonds are Forever	60m
M/Y Ulysses	56m
M/Y Grace	50m
M/Y Lyanne	60m
M/Y Silver Angel	65m
M/Y Candyscape	62m
M/Y Amnesia	60m
M/Y Alibella	52m
M/Y Galaxy	54m

M/Y Annaeva	56m
M/Y Romanza	44m
M/Y Diana	44m
M/Y GIVU	60m
Project 138/03,04	38m
M/Y Galaxy	54m
M/Y Allegro	54m
M/Y Domani	44m
M/Y Amnesia	54m

CONTACTS

MOBILE CONTACTS

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Registered Marine
Coatings Inspector no. 108

Matteo Gabbriellini

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COMPANY PARTNERS

NAVIGO



COMPANY CERTIFICATIONS





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